



**Alan D. Stiley**  
**Head of Sales and Marketing**  
**BAE SYSTEMS Regional Aircraft Inc.**

Alan Stiley is the Head of Sales and Marketing for BAE SYSTEMS Regional Aircraft Inc. in the Americas and is responsible for all marketing and promotions, sales activities and commercial contracts in North and South America.

BAE SYSTEMS Regional Aircraft is headquartered in Woodford, England. Sales, marketing and customer support functions are based in Toulouse, France with regional facilities in Herndon, Virginia close to Washington, DC as well as Sydney and Melbourne in Australia.

Alan started his career with British Aircraft Corporation, a predecessor company of British Aerospace, as an undergraduate apprentice in 1969. In 1984, he joined Saudi Arabian Airlines to set up an in-house flight operations engineering department, and moved from there to Airbus Industrie in Toulouse, joining the Marketing Department in 1986. In 1989, the then British Aerospace was in the process of expanding its commercial aerospace activities in North America and Alan was invited to run the Technical Sales Department.

Born in England, Alan graduated from Imperial College London with a Bachelor of Science (Engineering) in Aeronautical Engineering. He is a member of the British Institute of Mechanical Engineers and the Royal Aeronautical Society.

He enjoys old car restoration, skiing, motorcycles, and being a private pilot. He resides in Reston, Virginia.

Married: wife Jayne, children Elisabeth and Edward.